



# Program of the 5<sup>th</sup> Workshop on Relational Contracts

Universidad Carlos III de Madrid

June 24 – 25, 2019

For each paper: *40 minutes for speaker, 10 minutes for discussant, 10 minutes for plenary discussion*

## Sunday, June 23

**21:30** Dinner at El Pimiento Verde

## Monday, June 24

**9:15** **Pick up** at Hotel TRYP Atocha, Calle de Atocha, 83

**10:00-11:00** Heikki Rantakari (University of Rochester)

*Simon Says? (Interpersonal) Authority in Organization*

**Discussant:** Ricardo Alonso (London School of Economics)

**11:00-11:15** **Coffee Break**

**11:15-12:15** Michael Powell (Kellogg School of Management)

*Chains of Opportunity Revisited* (with Nicola Bianchi, Giulia Bovini, Jin Li, Matteo Paradisi)

**Discussant:** Guillermo Caruana (CEMFI)

**12:15-13:15** V Bhaskar (University of Texas at Austin)

*Robust Relational Contracts when Performance Evaluation is Subjective* (with Thomas Wiseman)

**Discussant:** Joyee Deb (Yale SOM)

**13:15-14:30 Lunch**

**14:30-15:30** Nick Vikander (University of Copenhagen)

*Contracting, Bargaining, and Profit Sharing* (with Jin-Hyuk Kim)

**Discussant:** Radoslaw Nikolowa (Queen Mary University)

**15:30-15:50 Coffee Break**

**15:50-16:50** Aditya V. Kuvalekar (Universidad Carlos III de Madrid)

*Rewarding Failure* (with Nishant Ravi)

**Discussant:** Inga Deimen (University of Arizona)

**16:50-17:10 Coffee Break**

**17:10-18:10 Keynote Lecture**

Andrzej Skrzypacz (Stanford University)

Chair: Bob Gibbons (MIT)

**18:15 Return to the hotel**

**21:00 Dinner at Bodega de los Secretos**

## **Tuesday, June 25**

**9:30 Pick up** at Hotel TRYP Atocha, Calle de Atocha, 83

**10:00-10:15 Coffee Break**

**10:15-11:15** Volker Nocke (University of Mannheim)

*Collective Reputation* (with Roland Strausz)

**Discussant:** Nageeb Ali (Penn State)

**11:15-11:30 Coffee Break**

**11:30-12:30** Trond Olsen (NHH Bergen)

*Relational Incentive Contracts and Performance Measurement* (with Chang Koo Chi)

**Discussant:** James Malcomson (University of Oxford)

**12:30-13:45** **Lunch**

**13:45-14:45** Frances Dilme (University of Bonn)

*Relational Contracts: Public versus Private Savings* (with Daniel Garrett)

**Discussant:** Matthias Fahn (JKU Linz)

**14:45-15:05** **Coffee Break**

**15:05-16:05** Ce Liu (Michigan State University)

*Stability in Repeated Matching Markets*

**Discussant:** Martin Dumav (Universidad Carlos III de Madrid)

**16:05-16:25** **Coffee Break**

**16:25-17:25** Marta Troya Martinez (New Economic School, Moscow)

*Weak Institutions and Relational Taxation in the Oil & Gas Industry* (with Radoslaw Stefanski, Gerhard Toews)

**Discussant:** Francine Lafontaine (University of Michigan)

**17:30** **Return to the hotel**

**20:30** **Informal Dinner**

**Organizers:**

Daniel Barron, Matthias Fahn, William Fuchs, Marta Troya-Martinez, Giorgio Zanarone

**Local Organizers:**

Martin Dumav, William Fuchs, Aditya Kuvalekar, Eduardo Melero